

EUROPEAN CREDIT TRANSFER AND ACCUMULATION SYSTEM (ECTS) pl. M. Skłodowskiej-Curie 5, 60-965 Poznań

# **COURSE DESCRIPTION CARD - SYLLABUS**

Course name			
Entrepreneurship in Contemporary E	Economy		
Course			
Field of study		Year/Semester	
Engineering Management		2/3	
Area of study (specialization)		Profile of study	
Managing Enterprise of the Future		general academic	
Level of study		Course offered in	
Second-cycle studies		English	
Form of study		Requirements	
full-time		compulsory	
Number of hours			
Lecture	Laboratory classes	o Other (e.g. online)	
15			
Tutorials	Projects/seminars		
15			
Number of credit points			
1			
Lecturers			
Responsible for the course/lecturer:		Responsible for the course/lecturer:	
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Faculty of Engineering Management			

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#### Prerequisites

The student has theoretical knowledge of microeconomics, management and functioning of enterprises in a market economy. Is able to identify problems of managing a modern enterprise and describe the basic organizational structures of companies in the knowledge-based economy. Has the ability to understand and analyze basic socio-economic phenomena and is willing to take entrepreneurial activities. Demonstrates readiness to develop knowledge and teamwork skills.

#### **Course objective**

The aim of the course is to gain knowledge and acquire skills and competences in the field of: theoretical concepts and the role of entrepreneurship in socio-economic development at the micro and macro level; creation and development of a modern enterprise and innovative business solutions based on



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entrepreneurial behaviour; generating business models for innovative ventures (e.g. start-ups); the role of intellectual capital, innovation and entrepreneurial potential in shaping competitiveness on the domestic and international market; formulating own opinions on socio-economic phenomena and critical data selection and methods of analysis; using acquired knowledge in various fields and forms in business practice.

#### **Course-related learning outcomes**

#### Knowledge

The student defines and compares various organizational structures, including network enterprise models and their impact on the economy [P7S\_WG\_06].

The student describes and explains the processes of entrepreneurship creation and development, including innovative business models and startup and spin-off enterprises [P7S\_WK\_03].

#### Skills

The student evaluates the effectiveness of various forms of entrepreneurship and innovative business models, analyzing their impact on economic development [P7S\_UW\_03].

The student designs new business models, using methodologies such as canvas and lean canvas and design thinking approaches [P7S\_UW\_04].

The student analyzes and predicts the impact of socio-economic phenomena on the development of entrepreneurship and market trends [P7S\_UW\_06].

The student formulates and tests hypotheses on the effectiveness of various entrepreneurial strategies, including turquoise management models [P7S\_UW\_07].

#### Social competences

The student integrates knowledge from various fields to solve complex entrepreneurial problems, especially in a dynamic economic environment [P7S\_KK\_01].

The student identifies and analyzes cause and effect relationships in entrepreneurship, focusing on competitiveness and innovation [P7S\_KK\_02].

The student plans and manages business ventures, focusing on initiating and implementing entrepreneurial and innovative projects [P7S\_KO\_01].

The student applies project methodology to manage business ventures, focused on innovation and entrepreneurship, making strategic decisions [P7S\_KO\_03].

#### Methods for verifying learning outcomes and assessment criteria

Learning outcomes presented above are verified as follows:

Knowledge acquired during the lecture is verified by one 60-minute colloquium carried out at the last lecture. It consists of 25-30 questions (test and open) with various points depending on their level of difficulty. Passing from: 60% of points. Issues and materials, on the basis of which questions are prepared for the colloquium, will be sent to students by e-mail using the university's e-mail system and



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uploaded on Moodle course. The final grade can be raised for the student's active participation in the problem and conversation lecture.

Knowledge, skills and social competences acquired as part of tutorials are verified based on the presentation of the completed project/assignment carried out independently and in a team, the developed case study and student activity during classes (participation in the discussion, independent problem solving). Criteria for evaluation of the project / assignment will be provided to students in the first class.

#### **Programme content**

Lecture: Entrepreneurship – selected theoretical concepts in the light of interdisciplinary conditions. The role of entrepreneurship in socio-economic development at the micro and macro level. Academic entrepreneurship (spin-off, startup). The impact of entrepreneurship and innovation on increasing the competitiveness of enterprises / the economy. Creating and developing a modern enterprise and innovative business solutions based on the diagnosis of entrepreneurial opportunities. Intra-organizational conditions and external factors. The role of intellectual capital and entrepreneurial potential of the organization. Teal organizations – A utopia or a new management paradigm?

Tutorials: Examples of entrepreneurial behavior and innovative business solutions created, among others by academic startups, born-globals companies, teal organizations – case studies. Principles of generating a business model based on the canvas and lean canvas methodology. Applying the design thinking in creating a value proposition. Designing in team and presenting the concept of a business model for an innovative solution.

#### **Teaching methods**

Lecture: multimedia presentation illustrated with examples; problem lecture (discussion on solving a given problem), conversation lecture (discussion moderated by the lecturer).

Tutorials: case study method, discussion methods: brainstorming, metaplan (conclusions from discussion in teams presented on the forum in the form of a poster, multimedia presentation); Exercise and practical methods: solving cognitive tasks, teamwork.

#### **Bibliography**

Basic

1. Drucker P. F., (2014), Innovation and Entrepreneurship, Taylor & Francis Ltd.

2. Kuratko D.F., Entrepreneurship, Cengage, 2016.

3. Sudoł St., (2008), Przedsiębiorczość - jej pojmowanie, typy i czynniki ją kształtujące, Problemy Zarządzania, 6, 2(20), s. 9-26.

4. Mellor R. B., Coulton G., Chick A., Bifulco A., Mellor N., Fisher A., (2011), Przedsiębiorczość, PWE Polskie Wydawnictwo Ekonomiczne.



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5. Blank S., Dorf B., The Startup Owner's Manual: The Step-By-Step Guide for Building a Great Company, John Wiley & Sons Inc, 2020.

6. Osterwalder A., Pigneur Y., Business Model Generation: A handbook for visionaries, game changers and challengers, John Wiley and Sons, Inc., Hoboken, New Jersey, 2010.

7. Badzińska E., (2017), Assessing the concept of innovative business model with regard to IT enterprise, Ekonomia i Prawo. Economics and Law, 16 (3), pp. 245-258.

8. Blikle A., A Teal Doctrine of Quality. The case of Teal self-organization. Wydawnictwo Onepress, Warszawa, 2020.

#### Additional

1. Barringer B.R., Ireland D., Entrepreneurship: Successfully Launching New Ventures, Global Edition, Pearson Education Limited, 2018.

2. Majkut R. (2014), Przedsiębiorczość w świetle uwarunkowań interdyscyplinarnych, Wydawnictwo: CEDEWU, Warszawa.

3. Ries E., The Lean Startup, Penguin Books, 2011.

4. Porter M.E., Kramer M.R., Creating Shared Value, Harvard Business Review, January-February 2011.

5. Badzińska E., (2019), Knowledge Acquisition and Business Modeling Using Experiential Learning Approach to Entrepreneurship. European Journal of Social Science Education and Research 6 (2), pp. 48-56.

6. Badzińska E., Wyrwicka M. K., (2016), Models of Creation and Development of an Enterprise – a Conceptual Approach, ZN Politechniki Poznańskiej. Organizacja i Zarządzanie Nr 70, s. 5-17.

7. Laloux F., Reinventing Organizations: A Guide to Creating Organizations Inspired by the Next Stage of Human Consciousness, Diateino, 2014.

#### Breakdown of average student's workload

	Hours	ECTS
Total workload	35	1,0
Classes requiring direct contact with the teacher	30	0,5
Student's own work (literature studies, preparation for lectures,	5	0,5
preparation for colloquium) <sup>1</sup>		

<sup>&</sup>lt;sup>1</sup> delete or add other activities as appropriate